



## Quality & Productivity Program

Best practice employee incentive program. Lift productivity, secure quality. Achieve the balance. Drive meaningful, measurable performance.

A Quality & Productivity Incentive Program helps raise the bar on employee performance by motivating and rewarding efficient, quality-driven results. We work with you to analyse all the environmental factors that influence productivity.



Internal focus groups help define a meaningful family of measures. These are balanced between productivity and quality, and then weighted to reflect priorities. A best practice employee incentive program drives results.

### How it works



Measures strike a balance between productivity and quality, ensuring progress in one area is not compromised by decline in the other



A family of weighted measures structured around key criteria provides meaningful data in an easily-accessible reporting format and helps keep focus on priorities



Measurement data easily converts into concrete numbers that accurately reflect progress and link directly to incentive program spend. Adjust your program as required, to achieve the most effective results and the best return on investment

### Here's how we help you structure a Quality & Productivity Incentive Program



Analyse your business environment to identify aspects that could impact performance



Conduct interviews, surveys and nominal group technique focus groups to gather employee input on objectives and measures



Create baseline data and select weighted measures balancing productivity and quality



Design an employee incentive program to drive your performance objectives



Reporting based on a core family of measures:

- base data
- new data
- percentage change new/base data
- pre-assigned weights
- weighted results reflect relative importance of the change



Customise reward offering for motivational appeal and maximum impact



Launch to connect people to your plan and generate enthusiasm and buy-in



Deliver regular, targeted communications to inform, educate and motivate



Provide regular reporting and feedback to keep program on track

### Why Achievement Awards Group



Expertise extends from in depth analysis and modelling to incentive program design, management and delivery



We will partner with your productivity team to expand or enhance an existing program

### Food for thought

“Superior human capital management is an extremely powerful predictor of an organisation’s ability to outperform its competition.”

Laurie Bassie and Dan McMurrer  
Human Capital Management Predicts Stock Prices, June 2010

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