



Audit

Thorough, objective, independent assessment of incentive, loyalty and recognition program performance.



Are your incentive programs delivering the results you want?



Our audit methodology examines your current program performance from a high-level organisational perspective.

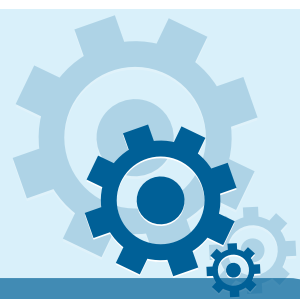


Can you quantify return on your investments?



The goal is to identify program improvements that will help drive performance up, drive costs down, or both.

How it works



Our audit approach is comprehensive, systematic and systemic. We address ROI, variance analysis and other key financial indicators, then consider your program in a broader business context. From supply chain alignment to resource allocation, we consider other areas of your business that may influence incentive program results.

This holistic perspective allows for quick corrective action as required, and gives you assurance that your program is working to best practice standards: costs are in line, goals are strategically aligned and you're getting a positive return on your incentive investments.

Comprehensive, systematic approach

A 4-phase audit process holistically quantifies your return on investment as it's reflected across the organisation.

1

Design

We work with you to define the scope of the audit.

3

Analyse

Analyse findings.

2

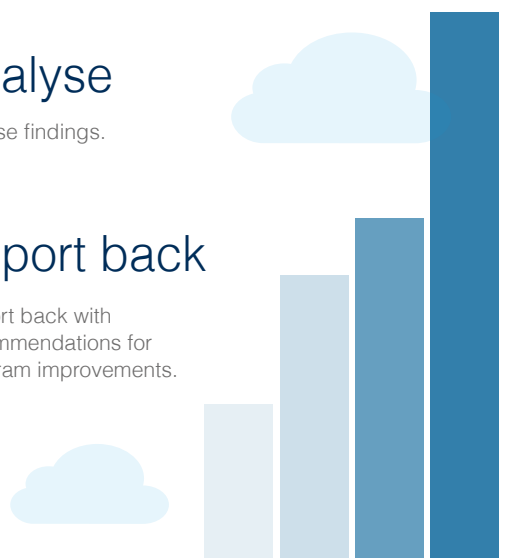
Assess

- Examine business in depth. Collect survey data and consider perspectives of all stakeholders.
- Test systems and processes as required.
- Measure the results against budgets, ROI, program objectives and financial commitments.

4

Report back

Report back with recommendations for program improvements.



Why Achievement Awards Group?



costs



revenue

Proven success in driving down program costs, increasing revenue and positively influencing behaviour

Food for thought

With the clarity of distance, an incentive audit identifies business patterns not easily seen from within an organisation, and defines solutions for achieving efficiencies and maximising return on investment

Find out more
Email info@awards.co.za
or call us on +27 21 700 2300

The Science and Art of Business and People Performance

Achievement Awards Group • 14 Stibitz Street • Westlake • 7945 • Cape Town • South Africa
PO Box 234 • Plumstead • 7801 • Cape Town • South Africa
T +27 21 700 2300 F +27 21 700 9729 E info@awards.co.za
www.awards.co.za

achievement
awards
group

Consulting & Professional Services