



Incentive Assessment

Quantify the return on your incentive program investment as it is reflected across the organisation. An Incentive Assessment looks beyond strictly financial analysis to consider other areas of your business that may influence incentive program results.

Looking beyond financial indicators An Incentive Assessment addresses ROI, variance analysis and other key financial indicators, but then considers your incentive program in a broader business context.

- Departmental and supply chain alignment
- Strategic goal alignment
- Service standards against current best practice
- Organisational and participant readiness
- Resource allocation

How it works Qualitative management and participant survey assessments are validated against current best practices. The results are correlated with quantified ROI and other key performance measures. The combined results are analysed across an holistic program Balanced Scorecard framework.

Why an Incentive Assessment makes good business sense A thorough, objective, high-level perspective on incentive program investments informs the need for any corrective actions and supports business decisions.